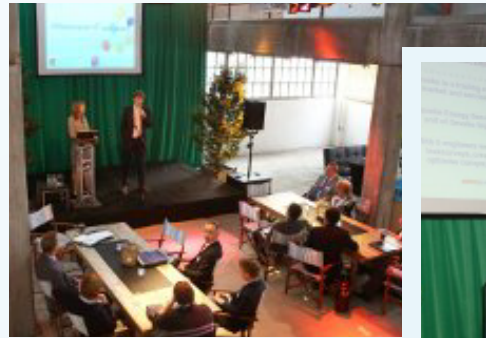


News Flash

Successful Distributors Day

VPInstruments celebrated its 10th anniversary with a Distributors Day on 17 and 18 September. Distributors from all over the world gathered in Delft to share knowledge with each other. There were presentations on: How to achieve energy savings, why flow meters are important and how to convey the message to end-users. Besides there was room for in-depth information. Fellow-distributors shared inspiring success stories of selling VPInstruments products. It was very interesting to see how different distributors have their own vision and learn from each other. Of course it was not all about information exchange. In between there was time for some relaxation too. It was a great opportunity to get to know each other in a relaxed atmosphere. The Distributors Day was a huge success. Finally we all went home with a refreshed view of our own business strategy. Make sure to be there next year!



Quotes from our distributors:

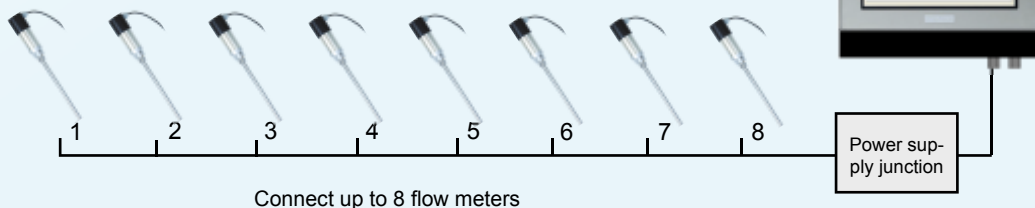
"Without the VP flow meters I cannot run my business"

"I came away with a feeling of optimism and enthusiasm for your products."

"It has been much more than I was expecting."

VPVision expands up to 8 connections

VPVision is introduced earlier this year. You have enthusiastically introduced this new monitoring system to your clients. Already several of you have re-sold VPVision and we are receiving more and more requests. A growing amount of users are discovering the advantages of VPVision! VPVision offers direct insight in your compressed air usage. A central touch screen shows a complete overview of the compressed air usage of the departments in your factory. Until now a maximum of 6 flow sensors could be connected to VPVision. Now we have increased this up to 8 connections and this becomes the new standard. A new feature is the option to expand this up to 16 connections.



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Implementation examples of VPVision

There are different ways to implement the VPVision system. The recommended connection depends on the local situation. To provide a better insight of the possible connections we have created an information sheet with examples of different connection possibilities. This sheet is included with the email of this News Flash. This sheet will help you to provide appropriate advice to your clients.

First Airvision project successfully implemented

We are proud to present the first completed implementation of AirVision. Together with our partners from Geveke Energy Services, we have implemented AirVision at HVC, a waste incinerator factory in Dordrecht, the Netherlands. Their compressed air system is running 24 hours per day, 7 days per week. It consists of two installations, a main installation with 4 x 250 kW and a subinstallation of 30 + 37 kW. Air is delivered as instrument air and as process air for the burners.

The Airvision system enables HVC to pinpoint savings potential directly and to maximise their savings. The AirVision software offers a real-time dashboard that shows their efficiency, leakage and air quality. The report module can be used to download data for further analysis. Furthermore, they have a built-in alarm module that sends out emails to service personnel in case of a direct problem with the installation.



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Did you know.....

That you can take a tour at HVC Dordrecht to view AirVision up and running. Please feel free to contact us to make an appointment.